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L3HARRIS CY2019 FOURTH QUARTER RECONCILIATION OF NON-GAAP FINANCIAL MEASURES AND REGULATION G DISCLOSURES

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Reconciliation of Non-GAAP Financial Measures – Earnings Release Information



L3Harris Adjusted EBIT Margin Percentage Guidance

(\$ in billions)

	CY20 Guidance Range	
	Low end	High end
Revenue from product sales and services (B)	\$ 18.98	\$ 19.35
Net income	\$ 1.81	\$ 1.95
Net interest expense	0.26	0.26
Income tax expense	0.30	0.32
L3Harris Merger integration costs	0.16	0.16
Amortization of acquisition-related intangibles	0.69	0.69
Additional cost of sales related to the fa-0.6 (9)TEM3etB1ilee o-s		